



ELUKO GENERAL DEALERS (EGD) GERMANY & FIKHA CONSULTING USA

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AFRICA VALUE ADDITION PARTNERSHIP (AVAP) (Focus: On General Investments in Our African Link Countries)

FOREWORD

By Mr. Evans Lukomona and Mr. Jeffie Swiza

This foreword reflects the vision and commitment towards the Africa Value Addition Partnership, emphasizing our dedication to sustainable development and equitable investment and trade practices.

We are delighted to present the Africa Value Addition Partnership (AVAP), a groundbreaking initiative that represents a new era in international investment/trade and cooperation between Africa and the global market. As the founders of EGD Germany and FIKHA Consulting USA, we have joined forces to create AVAP, a partnership rooted in our shared commitment to fostering sustainable economic growth, social development, and equitable trade practices across the African continent.

Our vision for AVAP is built on the principles of mutual benefit, transparency, and integrity. We believe that by leveraging our extensive networks and expertise in Germany, the USA, and beyond, we can create a robust platform that connects Africa with international investors, and funders. This collaboration is designed to ensure that the wealth of Africa translates into tangible benefits for local communities, enhancing their standard of living and contributing to long-term economic development.

At AVAP, we are committed to supporting African countries both at government and private level by providing them with the resources, guidance, and market access they need to thrive in the global economy. Our partnership extends beyond mere investment and trade; we are dedicated to helping all adhere to international standards, securing funding for new and existing various projects, and ensuring that all transactions are conducted in an ethical and sustainable manner.

A cornerstone of our initiative is the AVAP Villages & Community Development Policy, which underscores our dedication to the social and economic upliftment of the communities we

engage with. By allocating a portion of the revenue to village chiefs and supporting a wide array of development projects, we aim to foster a positive and lasting impact on local communities. From infrastructure development and healthcare services to education, environmental sustainability, and cultural preservation, our comprehensive approach seeks to address the multifaceted needs of these communities.

We are particularly proud of our focus on the SADC region and other parts of Africa, where we see immense potential for growth and development. Our partnerships with African governments, private sectors, and international stakeholders are central to our strategy, ensuring that AVAP operates with a deep understanding of local contexts and priorities.

As we embark on this exciting journey, we invite all stakeholders to join us in our mission to transform the landscape of African investment and international trade. Together, we can create a future where the rich natural resources of Africa drive prosperity and development for all.

Thank you for your trust and support.

Best regards,



Mr. Evans Lukomona CEO & Founder
EGD Germany



Mr. Jeffie Swiza CEO & Founder
FIKHA Consulting USA

AIM OF AVAP:

To establish a sustainable and equitable partnership that enhances the value addition of various African sectors, such as agriculture, mining, oil/gas, health, education, etc, fostering economic growth and development in the SADC region and across Africa by linking Africa with international investors and partners.

OBJECTIVES OF AVAP:

1. Facilitate International Trade:

- To create and maintain robust investment/trading channels between Africa and Germany, Europe, the USA, and UAE-Dubai.

2. **Support Africa:**

- To assist African governments/private businesses finding reliable partners.

3. **Streamline Export Processes:**

- To aid in managing and covering export and clearing fees for metals in their countries of origin, ensuring smooth and efficient international transactions.

4. **Ensure Legal Compliance:**

- To ensure adherence to international legal standards and frameworks in all investment/trading activities, protecting the interests of all the parties.

5. **Raise Funds for Investments:**

- To secure funding for new and existing projects.

6. **Promote Win-Win Deals:**

- To ensure that all investment/trading agreements between African countries and international partners are mutually beneficial and fair.

7. **Strengthen Relationships:**

- To build and maintain strong relationships with SADC and other African governments, private sectors, investors, and funders to support the partnership's goals.

8. **Enhance Value Addition:**

- To promote the value addition of African resources, ensuring higher returns for African producers and economies.

9. **Expand Market Access:**

- To expand access to new international markets for African producers, diversifying the market base and reducing dependency on a few buyers.

AVAP RULES AND REGULATIONS FOR AFRICAN MINERS, BUYERS, AND INVESTORS:

1. Compliance with Legal and Regulatory Standards

- **All must comply with all local, national, and international laws and regulations** related to investment/trading at hand
- **Adherence to Environmental Standards:** All parties must follow environmental protection regulations and adopt sustainable practices.

2. Transparent Trading Practices

- **Full Disclosure:** All parties in projects must provide accurate and complete information about the quality, quantity, and prices/funds involved.
- **Honest Negotiations:** All negotiations and transactions must be conducted transparently and ethically, ensuring all terms are clear and agreed upon by all parties.

3. Fair Pricing and Payments

- **Market-Driven Pricing:** Prices/funds involved for any deals should reflect fair market value and be agreed upon mutually.
- **Prompt Payments:** In case of buying, the buyers must ensure timely payment upon delivery, as per the agreed-upon terms.

4. Quality Control

- **Standards Compliance:** All products involved must meet the quality standards specified in the agreements.
- **Inspection and Verification:** Independent third-party inspections may be conducted to verify the quality and quantity in case of shipments.

5. Funding and Investment Protocols

- **Investment Agreements:** All funding and investment agreements must be documented, detailing the terms, conditions, and expectations of all parties involved.
- **Use of Funds:** Funds provided by investors must be used for the specified purpose, such as increasing production capacity or starting new mining projects.

6. Dispute Resolution

- **Arbitration Process:** Any disputes arising from transactions should be resolved through a predetermined arbitration process.
- **Fair Mediation:** Where it fits, AVAP will provide mediation services to ensure disputes are resolved fairly and amicably.

7. Ethical Conduct

- **Anti-Corruption:** All parties must adhere to anti-corruption laws and avoid any form of bribery or unethical practices.
- **Integrity and Respect:** All interactions should be conducted with the highest level of integrity and mutual respect.

8. Health and Safety

- **Workplace Safety:** Especially, in the mining sector, investors should ensure that the miners must adhere to strict health and safety standards to protect workers. We have

seen a lot of hazardous accidents in the African mines due to the lack of adhering to such measures.

- **Safety Equipment:** Providing necessary safety equipment and training to all workers involved in any project activities.

9. Environmental Responsibility

- **Sustainable Practices:** All must implement environmentally sustainable practices to minimize ecological impact.
- **Rehabilitation of Mining Sites:** Commitment to rehabilitating mining sites after use, restoring them to their natural state.

10. Community Engagement

- **Local Community Involvement:** Investors should engage with local communities, ensuring their operations benefit the surrounding area.
- **Social Responsibility:** Contributing to the social and economic development of local communities through employment, education, and infrastructure projects.

11. Documentation and Reporting

- **Regular Reporting:** The African beneficiaries must provide regular reports to AVAP detailing their activities, compliance with regulations, and any issues encountered.
- **Accurate Records:** Maintaining accurate and up-to-date records of all transactions and communications.

AVAP MEMBERSHIP APPLICATION PROCEDURE

1. Initial Inquiry and Information Gathering

- **Contact AVAP:** Interested parties should reach out to AVAP via the official website, email, or designated contact points to express interest in membership.
- **Information Packet:** AVAP will provide an information packet detailing the benefits of membership, requirements, and the application process.

2. Preliminary Eligibility Assessment

- **Basic Requirements Check:** Beneficiaries must meet preliminary criteria such as legal registration, adherence to local laws, and basic environmental and safety standards.
- **Submission of Preliminary Documents:** Submit copies of business registration, licenses, and any existing compliance certificates.

3. Submission of Application

- **Application Form:** Complete the AVAP membership application form, providing detailed information about your operations, including location, type of business/investment, production capacity, and business history.
- **Supporting Documents:** Attach necessary documents such as financial statements, environmental impact assessments, proof of regulatory compliance, and any relevant certifications.

4. Review and Evaluation

- **Internal Review:** AVAP will conduct an initial review of the application and supporting documents to ensure all necessary information has been provided.
- **Site Visit:** If the initial review is satisfactory, AVAP representatives may conduct a site visit to evaluate the project's compliance with AVAP standards and verify the information provided.
- **Due Diligence:** For the non-governmental projects AVAP will perform a thorough due diligence check, including background checks on the company and its key personnel.

5. Interview and Assessment

- **Interview:** An interview will be scheduled with the applicant's management team to discuss the application, clarify any issues, and assess the commitment to AVAP's principles and standards.

6. Decision and Notification

- **Membership Approval:** If the application is approved, AVAP will notify the applicant in writing, providing details on the membership terms, rights, and obligations.
- **Membership Denial:** If the application is denied, AVAP will provide feedback on the reasons for denial and suggestions for improvement.

7. Membership Agreement

- **Signing Agreement:** Approved applicants must sign a membership agreement outlining the terms and conditions of AVAP membership, including adherence to AVAP rules and regulations.
- **Membership Fee:** Pay any applicable membership fees as specified in the membership agreement.

8. Onboarding and Training

- **Orientation:** New members will participate in an orientation program to familiarize themselves with AVAP procedures, benefits, and responsibilities.
- **Training Programs:** AVAP will provide training on international trade standards, environmental practices, health and safety protocols, and other relevant topics.

9. Ongoing Compliance and Reporting

- **Regular Audits:** AVAP will conduct periodic audits to ensure ongoing compliance with membership requirements and standards.

10. Continuous Improvement and Support

- **Technical Support:** AVAP will offer ongoing technical support and resources to help members improve their operations and adhere to best practices.
- **Feedback Mechanism:** Members can provide feedback to AVAP on any challenges faced or improvements needed in the partnership.

By following this structured procedure, African miners can apply for and maintain membership in AVAP, ensuring they benefit from the partnership while upholding the highest standards of operation and compliance.

OUR MAIN GLOBAL LINKS FOR AFRICAN BUSINESSES

HESTIA LCC, United Arab Emirates(UAE), Dubai

KUJOMA LCC, United Arab Emirates(UAE), Dubai & Switzerland

BWOT Resources, Nigeria and Uganda

UMOYA Limited, South Africa

“Harnessing Africa's rich potential by partnering with investors committed to fostering value-added industries, catalyzing job creation, skills development, and technological advancement for a thriving economy. The value addition that enhances the competitiveness of Africa's resources, fueling inclusive growth, and elevating living standards.”

OUR CONTACT DETAILS

EGD Germany is a Partner of CDT Group Germany (Central International University-CIU, DLI Germany & Twikatane e.V Germany)

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